

# Hillstone Networks



# Agenda

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Por que Hillstone ?

2

Portafolios de Soluciones



# ¿Por qué Hillstone Networks?

# Presencia global en más de 50 países



Hillstone Regional Offices



Hillstone Customer Territories

## Business Snapshot

**2006**

Fundada por veteranos  
de NetScreen

**20,000+**

Clientes

**1700+**

Employees Worldwide

**3**

R&D Centers in Silicon  
Valley & China

**50+**

Countries

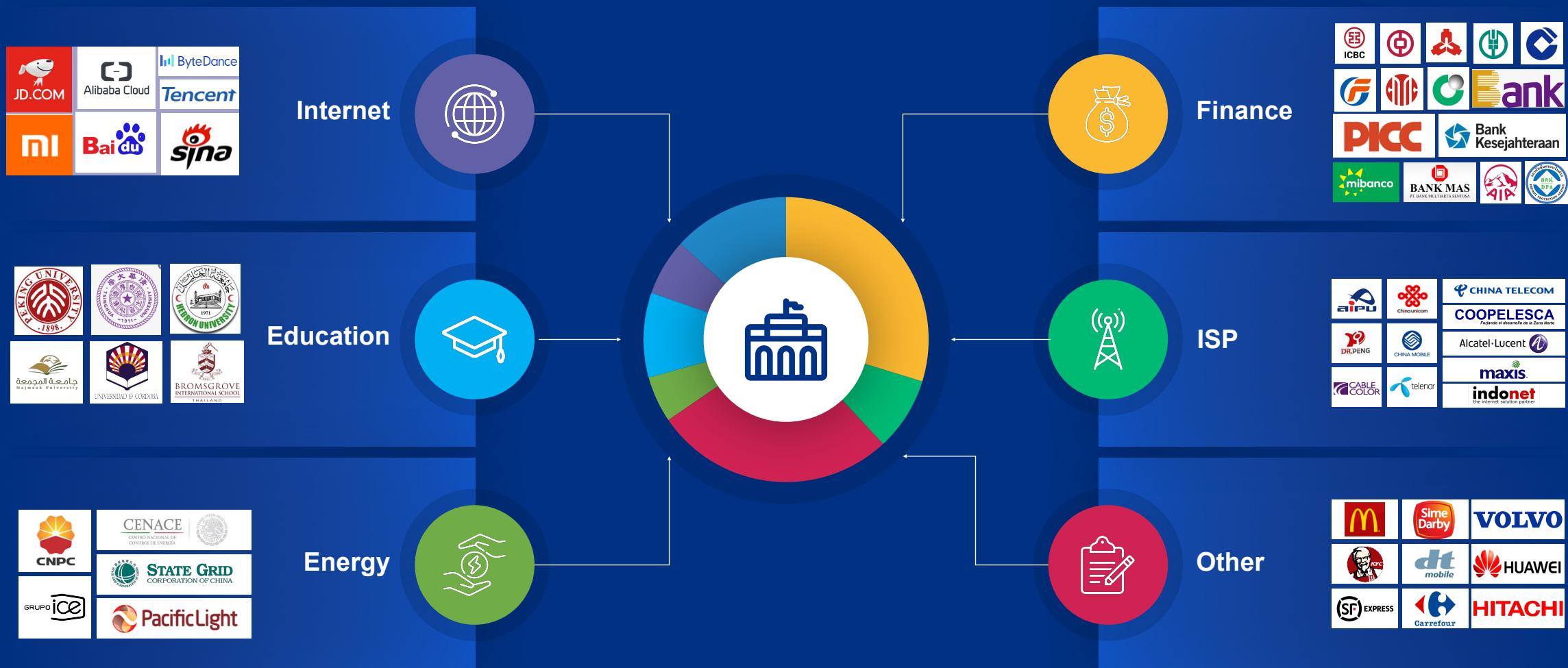
**35%+**

Employees  
in R&D

# Reconocimiento y premios del medio



# Más de 20.000 clientes de todas las verticales



# Innovación continua de más de una década

Uno de los primeros proveedores en lanzar un firewall multinúcleo



2008 - 2009



Una de las primeras plataformas de firewall 100G de la industria.



2010

El primer proveedor que lanzó el firewall basado en IA

La solución de microsegmentación es compatible con Openstack y Vmware



CloudHive

2015



Arquitectura de firewall totalmente distribuida 360G

Plataforma de detección de infracciones basada en inteligencia



2016



Primer NGFW virtual compatible con las principales nubes públicas y NFV

Solución segura SD-WAN



2019



1T Data Center Firewall Platform



XDR Platform:  
iSource

# Las asociaciones tecnológicas y los certificados



Technology  
Partner Program

Standard Open  
RestAPI



# Reconocido por analistas de la industria



***"Hillstone ofrece un amplio portafolio de seguridad de red, ideal para empresas que buscan consolidarse en un solo proveedor".***



***"Hillstone ofrece una oferta de firewall dedicada para el caso de uso de microsegmentación, llamada CloudHive. Continúa mejorando CloudHive agregando funciones avanzadas".***

***"El proveedor ofrece Hillstone sBDS, su plataforma NDR, disponible a nivel mundial".***

**8 Años }  
consecutivos**

*en el Cuadrante Mágico de  
Gartner para firewalls de red*

# Reconocido por analistas de la industria

Gartner.

## Market Guide for Network Detection and Response

Published 11 June 2020 – ID G00718877 – 23 min read

Network detection and response (formerly known as network traffic analysis) vendor are adding more automated and manual response features to their solutions. Here, we provide an overview of the market and highlight some of the key vendor to be considered by security and risk management leaders.

### Overview

- Key Findings** • Applying machine learning and other analytical techniques to network traffic is helping enterprises detect suspicious traffic that other security tools are missing
- Network detection and response (NDR) remains a crowded market with a low barrier to entry, as many vendors can apply common analytical techniques to traffic monitored from a SPAN port. Customer references, from a broad set of vendors, are generally satisfied with their tools

## Hillstone sBDS Platform

Source: Gartner (June 2020)

## Hillstone CloudHive

Source: Gartner (April 2020)

Gartner.

## Market Guide for Cloud Workload Protection Platforms

Published 14 April 2020 – ID G00716192 – 33 min read

Protection requirements for cloud-native applications are evolving and span virtual machines, containers and serverless workloads in public and private clouds. Security and risk management leaders must address the unique and dynamic security requirements of hybrid cloud workloads.

### Overview

- Key Findings** • Enterprises using endpoint protection platform (EPP) offering designed solely for protecting end-user devices (e.g., desktops,

Gartner.

## Market Guide for Virtual Private Networks

Published 3 November 2020 – ID G00733457 – 15 min read

The abrupt surge in remote working has made remote access and VPN a top priority of security and risk management leaders. This Market Guide addresses the types of VPN offering and their appropriate use cases.

### Overview

- Key Findings** • The surge in remote working has forced an urgent reevaluation of remote access requirements
- IPsec VPN technology is a mature standard for secure, encrypted network connections.

## Hillstone NGFW

Source: Gartner (November 2020)

## Hillstone NIPS Platform

Source: Gartner (July 2019)

Gartner.

## Market Guide for Intrusion Detection and Prevention Systems

Published 1 July 2019 – ID: G00385800

Analyt(s): Craig Lawson, John Watts

IDPS offers the best detection efficacy and performance network security, but firewalls are absorbing IDPS on the perimeter. Security and risk management leaders should seek innovation in advanced analytics, augmenting vulnerability management and internal segmentation from their

## New Tech: Microsegmentation, Q3 2021

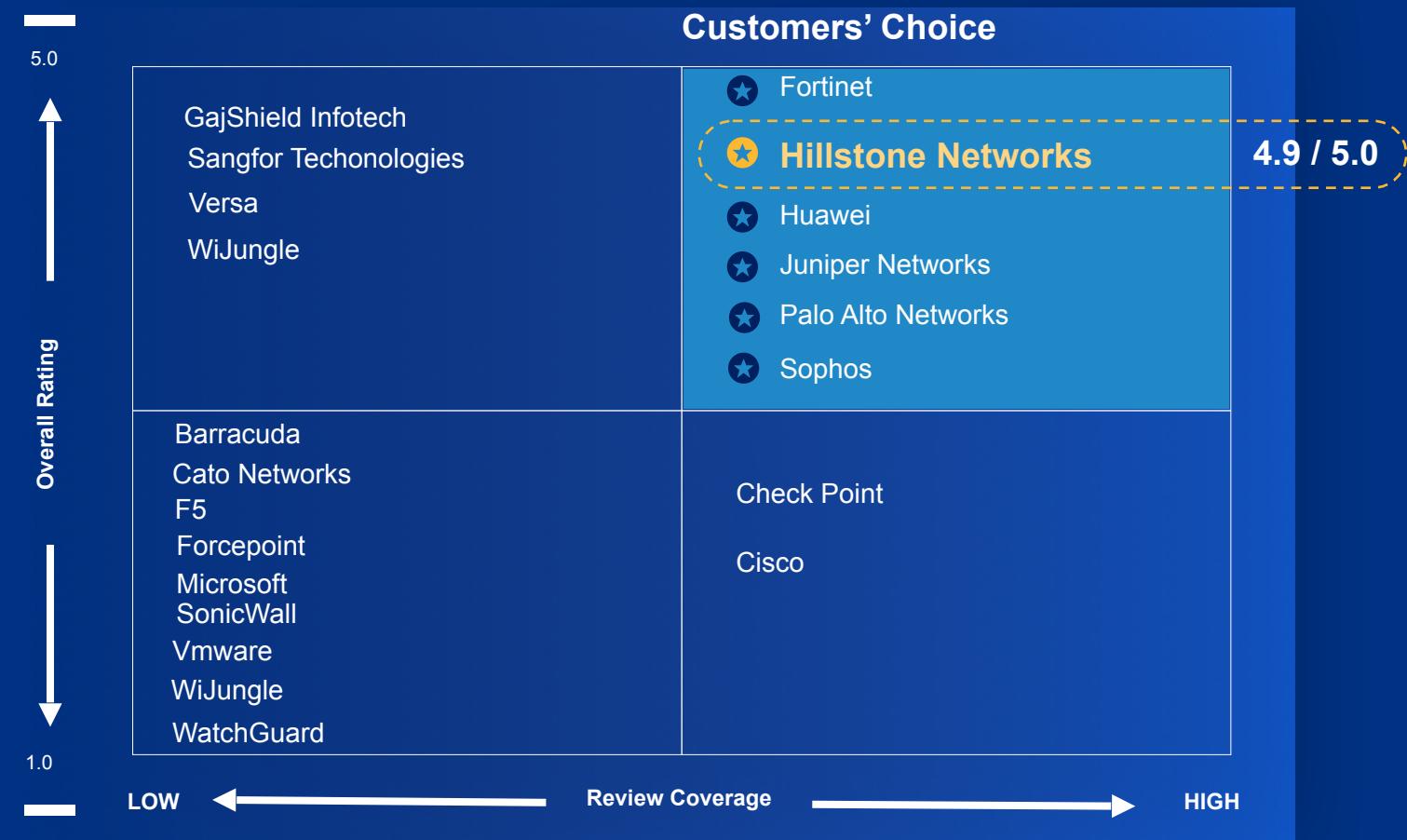
Forrester's Landscape Overview Of 27 Providers

September 8, 2021

By David Holmes with Joseph Blankenship, Alexis Bouffard, Peggy Dostie

FORRESTER

# Gartner Peer Insights Customers' Choice for Network Firewalls





# Portafolio de soluciones

# Iniciativas tecnológicas clave de Hillstone

## NDR y XDR con tecnología de IA



- › Técnicas de aprendizaje automático para detectar tráfico sospechoso / malwares
- › Detección, respuesta, orquestación, automatización

## Micro-segmentación y NFV



- › Integración perfecta con las principales plataformas de virtualización y nube
- › Visibilidad y protección completas para cargas de trabajo en la nube

## Secure SD-WAN y ZTNA



- › Construido sobre bases de seguridad empresarial galardonadas
- › Empresa distribuida / fuerza de trabajo remota / trabajo desde cualquier lugar

## Centralized Security Analytics, Management and Operations



**iSource**  
Hillstone XDR Platform



**HSM/vHSM**  
Hillstone Security Management Platform



**HSA/vHSA**  
Hillstone Security Audit Platform



**CloudView**  
Cloud Security Monitoring & Analytics

### EDGE PROTECTION



**A-Series/ E-Pro**  
Next-Gen Firewall (NGFW)

**X-Series**  
Data Center NGFW



**S-Series**  
Network intrusion Prevention System (NIPS)

### CLOUD PROTECTION



**CloudHive**  
Micro-segmentation Solution



**CloudEdge**  
Virtual NGFW Solution

### SERVER PROTECTION



**I-Series**  
Server Breach Detection System (sBDS)



**AX-Series**  
Application Delivery Controller (ADC)



**W-Series**  
Web Application Firewall (vWAF)



Application Control



Sandbox



IPS



Anti-Virus



URL Filtering



Anti-Spam



IP Reputation



Botnet C&C Prevention